

# JANUARY 2024

Busy ACA Agent's  
Sales Calendar

## IMPORTANT DATES

### January 1

 Coverage begins for most beneficiaries.

### January 15

 ACA OEP ends for federal exchange and most states

### January 31

 ACA OEP ends in New Jersey



## Happy New Year!

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
	1 	2	3	4	5	6
7	8	9	10	11	12	13
14	15 	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31 			

## NOTES

---

---

---

---

---

---

---

# FEBRUARY 2024

Busy ACA Agent's  
Sales Calendar

## IMPORTANT DATES

### February 1

 Coverage begins for those who enroll in or make changes December 16 to January 15 and have paid their first premiums.

## NOTES

---

---

---

---

---



Celebrate a successful OEP and reflect on your goals

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
				1 	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29		

# MARCH 2024

Busy ACA Agent's  
Sales Calendar

## IMPORTANT DATES

March 23

 Anniversary of the Affordable Care Act

## NOTES



Establish new business goals and make changes to your marketing strategy

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23 
24	25	26	27	28	29	30
31						

# APRIL 2024

Busy ACA Agent's  
Sales Calendar

## IMPORTANT DATES

April 15

 Tax Day & last day  
to report premium  
tax credits



Consider supplemental dental, vision, and hearing  
products to add to your portfolio

## NOTES

---

---

---

---

---

---

---

---

---

---

---

---

---

---

---

---

---

---

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15 	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30				

# MAY 2024

Busy ACA Agent's  
Sales Calendar

## NOTES



Connect with new clients and discuss coverage options

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

# JUNE 2024

Busy ACA Agent's  
Sales Calendar

## IMPORTANT DATES

June 28

 National Insurance Awareness Day

## NOTES



LGBTQ+ pride month

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28 	29
30						

# JULY 2024

Busy ACA Agent's  
Sales Calendar

## IMPORTANT DATES

July 10

 Chronic Disease Day

## NOTES



Complete state marketplace training

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
	1	2	3	4	5	6
7	8	9	10 	11	12	13
14	16	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

# AUGUST 2024

Busy ACA Agent's  
Sales Calendar

## NOTES



Ritter Summits begin



**FFM training**  
becomes available this month

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

# SEPTEMBER 2024

Busy ACA Agent's  
Sales Calendar

## NOTES



Newborn Screening  
Awareness Month



Ensure that your carrier  
contracts are up to date

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

# OCTOBER 2024

Busy ACA Agent's  
Sales Calendar

## IMPORTANT DATES

October 15

- ➡ Medicare Annual Enrollment Period Begins

## NOTES

Breast Cancer Awareness Month



Make sure you are ready for the ACA OEP: last minute communications with clients, collect paperwork/payments

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15 ➡	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

# NOVEMBER 2024

Busy ACA Agent's  
Sales Calendar

## IMPORTANT DATES

November 1

ACA OEP begins

## NOTES



National Adoption  
Awareness Month



National Diabetes  
Month

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
3	4	5	6	7	1	2
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

# DECEMBER 2024

Busy ACA Agent's  
Sales Calendar

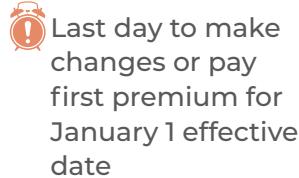
## IMPORTANT DATES

**December 7**



AEP ends

**December 15**



## NOTES

---

---

---

---

---

---



Follow up with clients and double check your submissions.

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				